



## **NEWS RELEASE**

### **HealthSpace Continues Strong Sales Growth with New Contracts Across Four States**

**VANCOUVER, BC – April 8, 2019** - HealthSpace Data Systems Ltd. (the “Company” or “HealthSpace”) (CSE:HS) (Frankfurt:38H) (OTC:HDSLF) is pleased to announce it has secured four new contracts with health departments in Cudahy and South Milwaukee in Wisconsin, Dekalb County in Illinois, Walla Walla in Washington and St. Clair County in Michigan. Each of these contracts is for a three year agreement. Further, these contracts create strong representation in key areas of the US as HealthSpace continues its expansion and product adoption across multiple regions. The total value of these contracts is \$80,840 USD.

These new contracts continue to affirm the desire agencies have to adopt HealthSpace’s cutting edge Cloud solution. Since the start of the year, the Company has increased its prospecting ability and generated significant traction for expanding its sales pipeline. Each county or city that purchases software often creates a curiosity in neighboring areas. This provides the Company a key advantage in its prospecting efforts due to the positive buzz that’s generated within specific areas. Spreading the sales effort over a larger geographic area allows the Company to create numerous pockets of excited activity that the sales team can leverage for more deals.

HealthSpace CEO, Silas Garrison noted “We are thrilled to see the traction and momentum pick up in the early part of this year. The sales cycle within government can often move slowly, but these contract wins are significant movements to propel our ability to close more deals, faster. Theo and his team have done a complete overhaul of our sales strategy and have created a cohesive plan for continuing to rapidly expand our sales pipeline.”

#### **HealthSpace Data Systems Ltd.**

HealthSpace is an industry leading technology company currently providing inspection, information, communication and data management systems for federal, state, county and municipal governments. Over the last decade, HealthSpace has successfully developed both enterprise and mobile internet-based applications currently serving over 300 state and local government organizations across North America. HealthSpace currently offers the only integrated inspection, administration and analytics product suite across all platforms in North America. Further, HealthSpace now delivers its government grade technologies to private businesses enabling them to gain visibility and predictability into their own organizations and move from a reactive to a proactive operational status. HealthSpace continues to deliver focused service and innovative solutions to government organizations, while expanding into commercial enterprise verticals to enable new customers with proactive environmental health best practices and

policies. HealthSpace has now entered into the FinTech space by creating a payment platform that streamlines the intake of government revenue for the agencies it serves.

### **Forward-Looking Statements**

This release may contain forward-looking statements. Forward-looking statements are statements that are not historical facts and are generally, but not always, identified by the words "expects", "plans", "anticipates", "believes", "intends", "estimates", "projects", "potential" and similar expressions, or that events or conditions "will", "would", "may", "could" or "should" occur. Although HealthSpace believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results may differ materially from those in forward looking statements. HealthSpace expressly disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

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